



DONALD R. CLARK

KEY QUALIFICATIONS

Mr. Donald R. Clark, CPA is the CFO/Vice President of Finance and Administration for Analytic Focus, LLC, a national statistics, finance, and economics consulting organization.

Mr. Clark brings over 40 years of experience in accounting and service industry financial management to the firm.

Before joining Analytic Focus, Mr. Clark managed the corporate accounting department of a company with over 17,000 employees and in excess of \$650 Million in annual revenues. Mr. Clark played an integral part in the transformation of the entity from operating in five cities and two states to a nationwide corporate entity operating in 48 states.

Mr. Clark managed the account integration of over 20 companies into the corporate structure, ranging in size from under \$5 Million in annual revenue to over \$100 Million in annual revenue.

Mr. Clark has expertise in the development of accounting systems and procedures, performing due diligence related to acquired companies, strategic planning in the formation of legal entities, tax strategies, and accounting positions.

Mr. Clark is a licensed CPA in the state of Texas.

EDUCATION

Bachelor of Business Administration-Accounting, the University of Texas in Austin 1977

CERTIFICATION

Certified Public Accountant, State of Texas

PROFESSIONAL EXPERIENCE

CFO, Analytic Focus, LLC, 2016-Present

Controller; Analytic Focus, LLC, 2012-2016

Corporate Controller; ISS Management and Finance Company, Inc., 1985-2012

Accounting Manager; Refrigeration Engineering Corporation, 1984-1985

Controller; Jugador, Inc., 1980-1984

Staff Accountant; Deloitte Haskins & Sells, 1978-1980

Staff Accountant; Peat, Marwick, Mitchell & Co. 1977-1978